

## PrimeArc Capital saves time and mitigates risk by using Tax Guard for comprehensive IRS data monitoring.

### CASE STUDY SUBJECT

### CLIENT TYPE

- Factoring & Asset-Based Lending

### PRIMARY USE CASE

- Due Diligence
- Monitoring

### PRIMARY VALUES

- Decreased Risk
- Time Savings

## SITUATION

PrimeArc Capital was manually handling tax compliance for their portfolio, which had become a very time-consuming process.

Averaging five new clients each month, PrimeArc must collect a Form 8821 from each client and fax the document to the IRS. With tax compliance as a critical component of their business, PrimeArc would spend an average of an hour per month calling into the IRS to confirm receipt of the Form 8821s.

PrimeArc also receives an average of two IRS notifications per month by mail, requiring an immediate phone call to assess the situation.

Because of the importance of any tax compliance issue, all of these matters are handled at the executive level. As a result, PrimeArc Capital executives were spending between eight and ten hours per month by mail stating that lien or levy action would be taken against the account, which requires an immediate phone call to the IRS to assess the situation. Now that we have implemented Tax Guard - we have been able to eliminate many of these unnecessary fire drills.

## SOLUTION

PrimeArc Capital partnered with Tax Guard to provide IRS data monitoring and alleviate their tax compliance issues.

“Tax Guard saves us eight to ten hours per month. It’s super easy to create the form, get it signed and upload it to the portal. Any notifications we get from Tax Guard we manage on a monthly basis. So now we spend one hour per month in the portal versus eight to ten hours on the phone with IRS.” said David Ebinger, COO at PrimeArc Capital.

Tax Guard also provides access to real-time updates, as opposed to receiving notices via mail.

“The access to real-time information is greatly beneficial to us. Previously, there was such a big lag time. With Tax Guard, we get peace of mind,” said David.

I would absolutely recommend Tax Guard. The customer experience has been outstanding. I am always able to get my questions answered in a timely manner. Everybody in the secured lending industry understands that tax compliance is a major issue, and Tax Guard helps to eliminate many of the pain points this process causes. Their portal is easy to understand, and more importantly, easy to use. To me, implementing Tax Guard at our organization has been a slam dunk.

David Ebinger  
COO, PrimeArc Capital

## RESULTS

### Mitigate Risk

“With Tax Guard, we can now more quickly assess if we need to partner with tax professionals to handle issues or if the credit has become too risky for us to hold in our portfolio altogether. As an executive, it is part of my responsibility to ensure that we are maintaining the appropriate risk parameters for our shareholders. Tax Guard helps us to stay within the right ‘credit box.’”

### Time Savings

“With the time savings I gain from turning over the tax compliance monitoring to Tax Guard, I am now able to focus on other aspects of the business such as selling and onboarding new clients.”

### Access to More Information

“Tax Guard helps us uncover information we wouldn’t have otherwise had. We are now able to more effectively underwrite the new clients we are bringing onboard and maintain the appropriate risk profile for the clients we already have. Tax Guard allows us to circumvent issues before they even arise.”

### Peace of Mind

“Tax Guard gives us a much fuller picture of prospective client’s tax history, so we can sleep better at night.”